# Orion User Success: Videos, Tutorials & Development Help

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# Orion Customer Journey: Navigate Using the Stars

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#### **Customer Support**

Defined as service efforts that focus on helping customers to use products and services correctly, efficiently and effectively.



#### Customer Support/Success Group

- James Haigh, Ph.D., VP of Customer Support
  - Scientific Liaison
  - Scientific Support Specialists
  - Scientific Integration Specialists
  - Training and Documentation Specialists



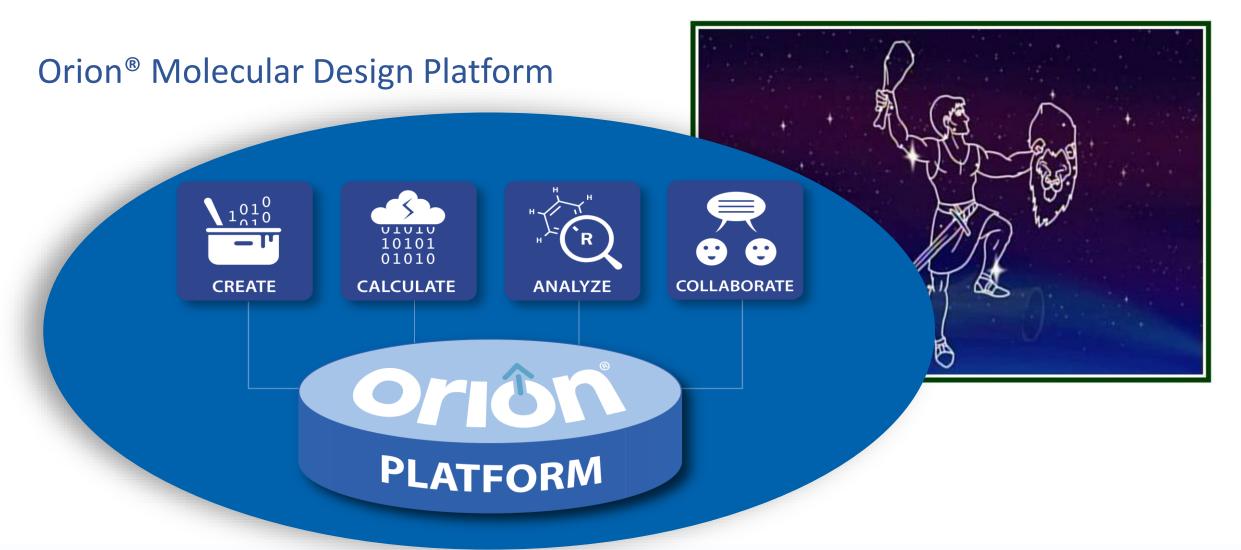


#### Steps to Navigate Using the Stars

- 1. Know your constellations
- 2. Find the North Star
- 3. Find the Southern Cross
- 4. Find East and West
- 5. Determine your latitude
- 6. Calculate your longitude
- 7. Use your resources



#### Step 1: Know your Constellations - ORION





#### Step 2: Find your North Star

Scientific Liaison Team - New team!



Brenda Montalvo



Markus Heller



Sonja Braun-Sand



#### How does the Scientific Liaison team help?

#### **Orion Onboarding**

- Account Setup
- Live Workshops

#### **Customer Meetings**

- Recurrent Meetings
- Support Tickets

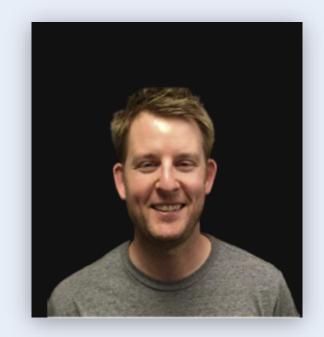
#### **Testing & Training Materials**

- Content Creation
- QA Testing in Orion



#### Step 3: Find the Southern Cross

#### **Scientific Support Team**



**Lucas Zimney** 



Joseph Ulbrich



#### How does the Scientific Support team help?

#### **Customer Requests**

- For all OpenEye products
- Provide customized solutions

#### **Customer Issues**

Validate fixes for customer issues

#### **Customer Education**

Review documentation and training materials



#### Step 4: Find East and West - Orion®

#### **Training Content & Documentation Specialists**



Vicky Pierce



Tom Diaz



#### Orion<sup>®</sup> Learning Resources

Webinars

https://www.eyesopen.com/webinars

Orion Video Tutorials

http://www.eyesopen.com/orion-video-tutorials

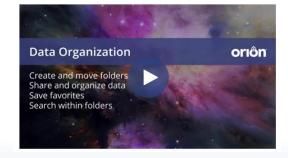
Documentation

https://docs.eyesopen.com/

**Editing Small Molecules in Orion** 



**Data Organization in Orion** 





Docs » Orion Video Tutorials

#### **Orion Video Tutorials**

- · Getting Started
- Analyzing Data
- 3D Features
- Data Organization
- · Discussion Boards
- Further Tutorials





### Orion Customer Training Program New!

eLearning & Specialized Courses

Onboarding

#### Workshop

 Meet with a Scientific Liaison

 Continuous Support via tickets & training

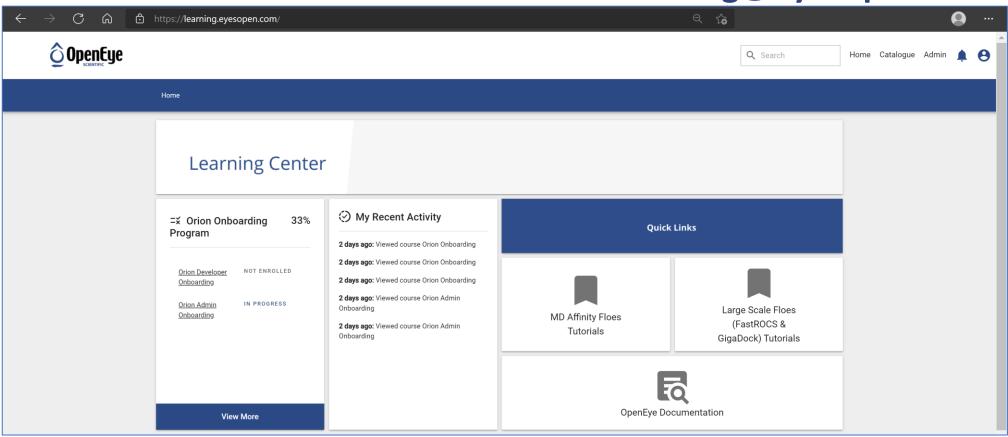
Follow-Up



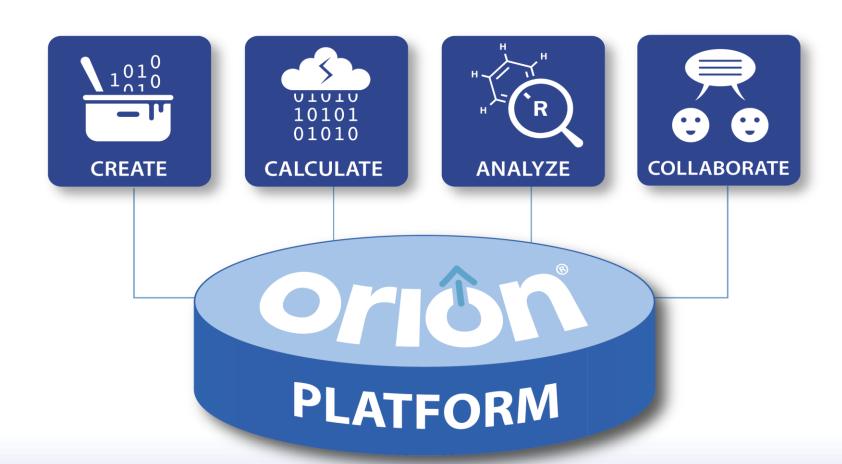
#### Orion® Learning Resources New!

- Learning center
  - Self-paced onboarding
  - Specialized courses

#### learning@eyesopen.com



## Steps 5 and 6: Determine your Latitude and Calculate your Longitude

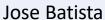




#### Step 7: Use Your Resources

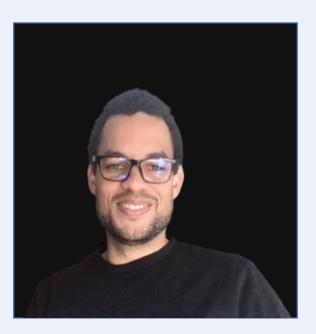
**Scientific Integration Team – New Team!** 







Malik Abdul



**Keith Jones** 



#### How does the Scientific Integration team help?

#### Integration

- Methods
- Internal databases
- Toolkits into internal systems

#### Training

- OCLI
- Cube and floe development
- Docker image

#### Support

- Tickets
- Orion services

   (i.e. MMDS data)



# "START BY DOING WHAT'S NECESSARY, THEN DO WHAT'S POSSIBLE AND SUDDENLY YOU ARE DOING THE IMPOSSIBLE."

St Francis of Assisi



# Thank You The End